# AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

**■** FEDERAL CANDIDATE

☐ STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and	Locations			Date:	
Station and	Location.			Date.	
WOAI-TV, SA	N ANTONIO, T	X		,	10/12/2016
I, Smart Media	a Group				
	alf of: Hurd for	Congress 201	16		
a legally qual	ified candidate	of the Reput	olican		
political party	for the office	of:			
in the					
election to be	e held on:	2/2016			
do hereby re	quest station ti	me as follows	s:		4 (4000000 )
Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
S	EE	AT <sup>-</sup>	ГАС	HE	
		Marie and American			

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Attach proposed schedule with charges (if available): \$17,926.50

I represent that the payment for the by: Hurd for Congress 2016	he above described broadcast time	e has been furnished
represent that this person or entit	nce the time as paid for by such perty is either a legally qualified candiden of the legally qualified candidate	date or an
The name of the treasurer of the	candidate's authorized committee	is:
	its political advertising policies, inc promotional and other sales practi	
1 TO THE RESIDENCE OF T	CRIMINATE OR PERMIT DISCRI	
To Be Signed By	Candidate or Authorized Co	mmittee
10/12/2016	1 - All home	
Date	Signature	
To Be Sig	ned By Station Representative	
<b>→</b> Accepted	☐ Accepted in Part	☐ Rejected
	DAN CORKE	Sec
Signature	Printed Name	Title

## FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

Hurd for Congress 2016	
(name of federal candidate or authorized committee) hereby certify that programming to be broadcast (in whole or in part) pursuant to this agree	
□ does ■ does not	
refer to an opposing candidate (check applicable box). I further comprogramming that does refer to an opposing candidate:	ertify that for the
(check applicable box)	
$\hfill\Box$ the radio programming contains a personal audio statement by the identifies the candidate, the office being sought, and that the candidate the broadcast.	
☐ the television programming contains a clearly identifiable photographinage of the candidate for a duration of at least four seconds, and a sindisplayed printed statement identifying the candidate, that the candidate broadcast, and that the candidate and/or the candidate's authorized contains the broadcast.	multaneously te approved the
f	
signature of candidate or authorized committee	
Hurd for Congress 2016	10/12/2016
printed name	date

## AGREED UPON SCHEDULE

## (TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF CANDIDATE'S REQUEST)

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
S	EE	ΑT	ГАС	HEI	D

Attach proposed schedule with charges (if available): \$17,926.50

## **AFTER AIRING OF BROADCASTS:**

Attach invoices or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.



Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

## Contract # Schedule Dates **Advertiser** Agency **Product**

Sales Office

10/11/16-10/17/16 Hurd for Congress-TX-23-R (112053)

2657922

Smart Media Group-Alexandria (6613) POLITICAL CANDIDATE (ns) (1186)

Brand Rep/Tx Congress CD-23/Will Hurd (860885) Salesperson Millennium/DC, Washington DC (1108)

Millennium Washington DC Patricia, Dome,

**Buyer Name** Phone/Fax

CPE HURT/ORDR/C11C17

**Account Types Billing Type** 

Date:

National/Political Candidate Agency BRD

Weekly/Irregular ORDER

SEE ALL RATE REVS DONE PER TODO"S GUIDANCE PREVTT=18.965 - REVTT=50,185 - ADD=31,220 PLS CF - THANKS

Date Entered 10/07/16 Last Modified 10/12/16 Kelsey Wilson Entered By

CO-OP Headline # ECR25249485 Demo A35+R Order Type Normal

Package Deal

Commission % 15.00 Commission

Net Total \$60,796.25

\$10,728.75

Comments:

Sales Tax

San Antonio (WOAI) Rate By Broadcast Month Spots \$71,525.00 93 Oct. 2016 Grand Total: 93 \$71,525.00 Paid Nia Credit Card 10/11/14

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We T	h F	r Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT (1-2.0)	10/11/16-10/11/16	3	:30	9A- NBC-The Today Show Hour 3			1		And the same of th			1	\$325.00	\$325.00	San Antonio (WOAI)	TODAY SHOW 2 political	10/7/16
2.0	Normal Line / SPOT (1-2.0)	10/12/16-10/12/16	3	:30	9A- NBC-The Today Show Hour 3				1				1	\$325.00	\$325.00	San Antonio (WOAI)	TODAY SHOW 2 political	10/7/16
3.0	Revised Une / SPOT (1-2.0)	10/13/16-10/13/16	3	:30	9A- NBC-The Today Show Hour 3				1	1						San Antonio (WOAI)	TODAY SHOW 2 political	10/7/16
3,1	Normal Line / SPOT (1-2.0)	10/13/16-10/13/16	3	:30	9A- NBC-The Today Show Hour 3				2	2			2	\$325.00	\$650.00	San Antonio (WOAI)	TODAY SHOW 2 political	10/11/1
4.0	Revised Line / SPOT (1-2.0)	10/14/16-10/14/16	3	:30	9A- NBC-The Today Show Hour 3		4			1	1					San Antonio (WOAI)	TODAY SHOW 2 political	10/7/16
4.1	Normal Line / SPOT (1-2.0)	10/14/16-10/14/16	3	:30	9A- NBC-The Today Show Hour 3			Commence of the		2	2		2	\$325.00	\$650.00	San Antonio (WOAI)	TODAY SHOW 2 political	10/11/1
5.0	Revised Line / SPOT (1-2.0)	10/17/16-10/17/16	3	:30	9A- NBC-The Today Show Hour 3		1				10177000					San Antonio (WOAI)	TODAY SHOW 2 political	10/7/16
5.1	Normal Line / SPOT (1-2.0)	10/17/16-10/17/16	3	:30	9A- NBC-The Today Show Hour 3		2						2	\$325.00	\$650.00	San Antonio (WOAI)	TODAY SHOW 2 political	10/11/1
6.0	Normal Line / SPOT (2-1.5)	10/11/16-10/11/16	3	:30	10A- San Antonio Living			1					1	\$175.00	\$175.00	San Antonio (WOAI)	SAN ANTONIO LIVING O	10/7/16

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:



Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

**Buyer Name** 

Phone/Fax

**Account Types** 

**Billing Type** 

Comments

CPE

Contract # 2657922 Schedule Dates 10/11/16-10/17/16 Advertiser Hurd for Congress-TX-23-R (112053) Agency Smart Media Group-Alexandria (6613) Product POLITICAL CANDIDATE (ns) (1186) Brand Salesperson Millennium/DC, Washington DC (1108) Millennium Washington DC Sales Office

Weekly/Irregular

PLS CF - THANKS

ORDER

Rep/Tx Congress CD-23/Will Hurd (860885) Patricia, Dome, HURT/ORDR/C11C17 National/Political Candidate Agency BRD

SEE ALL RATE REVS DONE PER TODD"S GUIDANCE PREVTT=18,965 - REVTT=50,185 - ADD=31,220

Date Entered 10/07/16 **Last Modified** 10/12/16 Kelsey Wilson Entered By CO-OP ECR25249485 Headline # Demo A35+R Order Type Normal Package Deal Commission % 15.00 Commission \$10,728.75 **Net Total** \$60,796.25 Sales Tax

Date:

Comments:

San Antonio (WOAI) Rate By Broadcast Month Spots \$71,525.00 Oct. 2016 93 Grand Total: \$71,525.00 93

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	fr :	Sa S	Su	Spots	Rate	Total	Station	Comments	Entered
7.0	Normal Line / SPOT (2-1.5)	10/12/16-10/12/16	3	:30	10A- San Antonio Living				1					1	\$175.00	\$175.00	San Antonio (WOAI)	SAN ANTONIO LIVING O	10/7/16
8.0	Revised Line / SPOT (2-1.5)	10/13/16-10/13/16	3	:30	10A- San Antonio Living					1							San Antonio (WOAI)	SAN ANTONIO LIVING O	10/7/16
8.1	Normal Line / SPOT (2-1.5)	10/13/16-10/13/16	3	:30	10A- San Antonio Living					2		***************************************		2	\$175.00	\$350.00	San Antonio (WOAI)	SAN ANTONIO LIVING O	10/11/16
9.0	Revised Line / SPOT (2-1.5)	10/14/16-10/14/16	3	:30	10A- San Antonio Living						ı						San Antonio (WOAI)	SAN ANTONIO LIVING O	10/7/16
9.1	Normal Line / SPOT (2-1.5)	10/14/16-10/14/16	3	:30	10A- San Antonio Living						2	***************************************		2	\$175.00	\$350.00	San Antonio (WOAI)	SAN ANTONIO LIVING O	10/11/16
10.0	Revised Line / SPOT (2-1.5)	10/17/16-10/17/16	3	:30	10A- San Antonio Living		1										San Antonio (WOAI)	SAN ANTONIO LIVING O	10/7/16
10.1	Normal Line / SPOT (2-1.5)	10/17/16-10/17/16	3	:30	10A- San Antonio Living		2							2	\$175.00	\$350.00	San Antonio (WOAI)	SAN ANTONIO LIVING O political	10/11/16
11.0	Normal Line / SPOT (3-1.5)	10/11/16-10/11/16	3		11A- NBC-The Today Show Hour 4			1						1	\$225.00	\$225.00	San Antonio (WOAI)	TODAY SHOW 3 political	10/7/16
12.0	Normal Line / SPOT (3-1.5)	10/12/16-10/12/16	3	:30	11A- NBC-The Today Show Hour 4				1					1	\$225.00	\$225.00	San Antonio (WOAI)	TODAY SHOW 3 political	10/7/16
									,,,,,,,,,,		.aa.								
					CON	FIF	RM.	AT	O	N	CO	N	R	AC	T				

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Date:

Accepted-Station:



Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

Schedule Dates Advertiser Agency

Product

Brand

Salesperson

Sales Office

**Suyer Name** 

Phone/Fax

Comments

Contract #

2657922 10/11/16-10/17/16

Hurd for Congress-TX-23-R (112053)

Smart Media Group-Alexandria (6613) POLITICAL CANDIDATE (ns) (1186)

Rep/Tx Congress CD-23/Will Hurd (860885)

Millennium/DC, Washington DC (1108) Millennium Washington DC

Patricia, Dome,

CPE HURT/ORDR/C11C17

**Account Types** Billing Type

Date:

National/Political Candidate Agency BRD

Weekly/Irregular

SEE ALL RATE REVS DONE PER TODD'S GUIDANCE PREVTT=18,965 - REVTT=50,185 - ADD=31,220

PLS CF - THANKS

Date Entered 10/07/16 Last Modified 10/12/16 Kelsey Wilson **Entered By** 

CO-OP Headline # ECR25249485

Demo A35+R Order Type Normal

Package Deal

Commission % 15.00

Date:

Comments:

Net Total \$60,796.25

\$10,728.75

Sales Tax

Commission

San Antonio (WOAI) Rate By Broadcast Month Spots \$71,525.00 Oct. 2016 93 Grand Total: 93 \$71,525.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr S	ia Su	Spots	Rate	Total	Station	Comments	Entered
13.0	Normal Line / SPOT (3-1.5)	10/13/16-10/13/16	3	:30	11A- NBC-The Today Show Hour 4					1		· ·	1	\$225.00	\$225.00	San Antonio (WOAI)	TODAY SHOW 3 political	10/7/16
14.0	Normal Line / SPOT (3-1.5)	10/14/16-10/14/16	3	:30	11A- NBC-The Today Show Hour 4						1		:	\$225.00	\$225.00	San Antonio (WOAI)	TODAY SHOW 3 political	10/7/16
15.0	Normal Line / SPOT (3-1.5)	10/17/16-10/17/16	3	:30	11A- NBC-The Today Show Hour 4		1		***************************************					\$225.00	\$225.00	San Antonio (WOAT)	TODAY SHOW 3 political	10/7/16
16.0	Normal Line / SPOT (4-3.0)	10/11/16-10/11/16	3	:30	4P- Judge Judy			1						\$400.00	\$400.00	San Antonio (WOAI)	JUDGE JUDY political	10/7/16
17.0	Normal Line / SPOT (4-3.0)	10/13/16-10/13/16	3	:30	4P- Judge Judy					1				\$400.00	\$400.00	San Antonio (WOAI)	JUDGE JUDY political	10/7/16
18.0	Normal Line / SPOT (4-3.0)	10/14/16-10/14/16	3	:30	4P- Judge Judy						1			\$400.00	\$400.00	San Antonio (WOAI)	JUDGE JUDY political	10/7/16
19.0	Normal Line / SPOT (4-3.0)	10/17/16-10/17/16	3	:30	4P- Judge Judy		1							\$400.00	\$400.00	San Antonio (WOAI)	JUDGE JUDY political	10/7/16
20.0	Normal Line / News (5-1.5)	10/11/16-10/11/16	3	:30	5A- News-News 4 San Antonio Today 5a			1						\$175.00	\$175.00	San Antonio (WOAI)	NEWS 4 SAN ANTONIO T political	10/7/16
21.0	Normal Line / News (5-1.5)	10/12/16-10/12/16	3	:30	5A- News-News 4 San Antonio Today 5a				1		-			\$175.00	\$175,00	San Antonio (WOAI)	NEWS 4 SAN ANTONIO T political	10/7/16
22.0	Normal Line / News (5-1.5)	10/13/16-10/13/16	3	:30	5A- News-News 4 San Antonio Today 5a					1				\$175.00	\$175.00	San Antonio (WOAI)	NEWS 4 SAN ANTONIO T political	10/7/16
					CON	FIE	2 1 1	ΔΤΙ	$\cap$	NI (	70	NT	RAC	<u> </u>				

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Accepted-Station:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

Printed At: 03:42 PM on Wednesday, October 12 2016



Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

Contract # 2657922 Schedule Dates 10/11/16-10/17/16 **Advertiser** Hurd for Congress-TX-23-R (112053) Agency Smart Media Group-Alexandria (6613) POLITICAL CANDIDATE (ns) (1186) Product Brand Rep/Tx Congress CD-23/Will Hurd (860885) Millennium/DC, Washington DC (1108) Salesperson

Millennium Washington DC Patricia, Dome,

Phone/Fax CPE HURT/ORDR/C11C17

**Account Types** National/Political Candidate Agency BRD **Billing Type** Weekly/Irregular Comments

Sales Office

**Buyer Name** 

SEE ALL RATE REVS DONE PER TODD'S GUIDANCE PREVTT=18,965 - REVTT=50,185 - ADD=31,220

PLS CF - THANKS

**Date Entered** 10/07/16 **Last Modified** 10/12/16 Kelsey Wilson **Entered By** 

CO-OP No ECR25249485

Headline # A35+R Order Type Normal

Package Deal

Sales Tax

Commission % 15.00 Commission \$10,728.75

**Net Total** \$60,796.25 San Antonio (WOAI) Rate By Broadcast Month Spots \$71,525.00 Oct. 2016 93 Grand Total: 93 \$71,525.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr S	Su	Spot	Rate	Total	Station	Comments	Entered
23.0	Normal Line / News (5-1.5)	10/14/16-10/14/16	3	:3	5A- News-News 4 San Antonio Today 5a				100	elije čipina mede	1			\$175.00	\$175.00	San Antonio (WOAI)	NEWS 4 SAN ANTONIO T political	10/7/16
24.0	Normal Line / News (5-1.5)	10/17/16-10/17/16	3	:3	SA- News-News 4 San Antonio Today 5a		1			opened specials				\$175.00	\$175.00	San Antonio (WOAI)	NEWS 4 SAN ANTONIO T political	10/7/16
25.0	Normal Line / News (6-5.0)	10/11/16-10/11/16	1	:3	0 6A- News-News 4 WOAI at 6a			1		, inter-				\$1,000.00	\$1,000.00	San Antonio (WOAI)	NEWS SAN ANTONIO @ 6 non pe	10/7/16
26.0	Normal Line / News (6-5.0)	10/12/16-10/12/16	1	:3	6A- News-News 4 WOAI at				1					\$1,000.00	\$1,000.00	San Antonio (WOAI)	NEWS SAN ANTONIO @ 6	10/7/16
27.0	Revised Line / News (6-5.0)	10/13/16-10/13/16	1	:3	0 6A- News-News 4 WOAI at 6a					1	and () () () ()	-				San Antonio (WOAI)	NEWS SAN ANTONIO @ 6	10/7/16
27.1	Normal Line / News (6-5.0)	10/13/16-10/13/16	1	:3	6A- News-News 4 WOAI at					2				2 \$1,000.00	\$2,000.00	San Antonio (WOAI)	NEWS SAN ANTONIO @ 6 non pe	10/11/16
28.0	Revised Line / News (6-5.0)	10/14/16-10/14/16	1	:3	06A- News-News 4 WOAI at					W. W. W.	1					San Antonio (WOAI)	NEWS SAN ANTONIO @ 6 non pe	10/7/16
28.1	Normal Line / News (6-5.0)	10/14/16-10/14/16	1	:3	06A- News-News 4 WOAI at						2			\$1,000.00	\$2,000.00	San Antonio (WOAI)	NEWS SAN ANTONIO @ 6	10/11/16
29.0	Revised Line / News (6-5.0)	10/17/16-10/17/16	1	:3	0 6A- News-News 4 WOAI at 6a		1									San Antonio (WOAI)	NEWS SAN ANTONIO @ 6	10/7/16
			T	I		ľ						adeaster de						
***************************************					CON	FIF	ŔΜ.	AT	O	V	COL	VT	RAC	Ť				
rented.	-Agency/Advertiser:	· · · · · · · · · · · · · · · · · · ·	errore Politica (No.	Date:	Accepted-Si	tation:								Date:	Comments:	NA SEPRESCE N		

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

**Buyer Name** 

Phone/Fax

**Account Types** 

Billing Type

Comments

CPE

2657922 Contract # Schedule Dates 10/11/16-10/17/16 **Advertiser** Hurd for Congress-TX-23-R (112053) Agency Smart Media Group-Alexandria (6613) POLITICAL CANDIDATE (ns) (1186) Product Rep/Tx Congress CD-23/Will Hurd (860885) Brand Millennium/DC, Washington DC (1108) Salesperson Sales Office Millennium Washington DC

Patricia, Dome,

HURT/ORDR/C11C17

Weekly/Irregular

PLS CF - THANKS

National/Political Candidate Agency BRD

SEE ALL RATE REVS DONE PER TODD'S GUIDANCE PREVTT=18,965 - REVTT=50,185 - ADD=31,220

**Date Entered** 10/07/16 Last Modified 10/12/16 Kelsey Wilson **Entered By** CO-OP ECR25249485 Headline # A35+R Demo Order Type Normal Package Deal Commission % 15.00 Commission \$10,728.75

San Antonio (WOAI)

Oct. 2016

Grand Total:

By Broadcast Month Spots

93

93

Rate

\$71,525.00

\$71,525.00

Net Total \$60,796.25 Sales Tax

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr :	a Su	Spot	s Rate		Total	Station	Comments	Entered
29.1	Normal Line / News (6-5.0)	10/17/16-10/17/16	1	:30	6A- News-News 4 WOAI at 6a		2							2 \$1,0	00,00	\$2,000.00	San Antonio (WOAI)	NEWS SAN ANTONIO @ 6 non pe	10/11/16
30.0	Normal Line / SPOT (7-3.5)	10/11/16-10/11/16	1	:30	7A- NBC-The Today Show Hour 1 & 2			2						2 \$9	00.00	\$1,800.00	San Antonio (WOAI)	TODAY SHOW non pe	10/7/16
31.0	Normal Line / SPOT (7-3.5)	10/12/16-10/12/16	1	:30	7A- NBC-The Today Show Hour 1 & 2				2					2 \$9	00.00	\$1,800.00	San Antonio (WOAI)	TODAY SHOW non pe	10/7/16
32.0	Normal Line / SPOT (7-3.5)	10/13/16-10/13/16	1	:30	7A- NBC-The Today Show Hour 1 & 2					2				2 \$9	00.00	\$1,800.00	San Antonio (WOAI)	TODAY SHOW non pe	10/7/16
33.0	Normal Line / SPOT (7-3.5)	10/14/16-10/14/16	1	:30	7A- NBC-The Today Show Hour 1 & 2						2			2 \$9	00.00	\$1,800.00	San Antonio (WOAI)	TODAY SHOW non pe	10/7/16
34.0	Normal Line / SPOT (7-3.5)	10/17/16-10/17/16	1	:30	7A- NBC-The Today Show Hour 1 & 2		2			***************************************				2 \$9	00.00	\$1,800.00	San Antonio (WOAI)	TODAY SHOW non pe	10/7/16
35.0	Normal Line / News (9-1.0)	10/11/16-10/11/16	3	:30	4:30A- News-News 4 WOAI at 430a			1						1 1	75.00	\$75.00	San Antonio (WOAI)	NEWS 4 @ 430AM political	10/7/16
36.0	Normal Line / News (9-1.0)	10/12/16-10/12/16	3	:30	4:30A- News-News 4 WOAI at 430a				1					1 1	75.00	\$75.00	San Antonio (WOAI)	NEWS 4 @ 430AM political	10/7/16
37.0	Normal Line / News (9-1.0)	10/13/16-10/13/16	3	:30	4:30A- News-News 4 WOAI at 430a					1				1 :	75.00	\$75.00	San Antonio (WOAI)	NEWS 4 @ 430AM political	10/7/16
			1				T				-								
		<u></u>			CON	FIF	₹M.	AT	O	N (	20	NT	RAG	ST					
ccepted	Agency/Advertiser:			Date:	Accepted-S	ation	:							Date:	***************************************	Comments:			

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Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

Contract # Schedule Oates **Advertiser** Agency Product

Salesperson

Sales Office

**Buyer Name** 

Phone/Fax

**Account Types** 

**Billing Type** 

Comments

CPE

Brand

2657922 10/11/16-10/17/16 Hurd for Congress-TX-23-R (112053)

Patricia, Dome,

HURT/ORDR/C11C17

Weekly/Irregular

PLS CF - THANKS

Smart Media Group-Alexandria (6613)

Millennium/DC, Washington DC (1108)

National/Political Candidate Agency BRD

SEE ALL RATE REVS DONE PER TODD"S GUIDANCE PREVTT=18,965 - REVTT=50,185 - ADD=31,220

Millennium Washington DC

Rep/Tx Congress CD-23/Will Hurd (860885)

POLITICAL CANDIDATE (ns) (1186)

Date Entered 10/07/16 Last Modified 10/12/16 Kelsey Wilson **Entered By** 

\$10,728.75

CO-OP Headline # ECR25249485

A35+R Order Type Normal

Package Deal

Commission

Commission % 15.00

**Net Total** \$60,796.25

Date:

Comments:

Sales Tax

San Antonio (WOAI) Rate By Broadcast Month Spots \$71,525.00 Oct. 2016 93 Grand Total: 93 \$71,525.00

ine i	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We '	Th	fr S	a Su	Spots	Rate	Total	Station	Comments	Entered
38.0	Normal Line / News (9-1.0)	10/17/16-10/17/16	3		4:30A- News-News 4 WOAI at 430a		1						1	\$75.00	\$75.00	San Antonio (WOAI)	NEWS 4 @ 430AM political	10/7/16
39.0	Normal Line / SPOT (10-2.0)	10/15/16-10/15/16	5		6A- NBC-Saturday Today Show				Ann radiation		1		1	\$90.00	\$90.00	San Antonio (WOAI)	SATURDAY TODAY SHOW	10/7/16
40.0	Normal Line / SPOT (11-2.0)	10/16/16-10/16/16	5	:30	7A- NBC-Sunday Today Show							1	1	\$70.00	\$70.00	San Antonio (WOAI)	SUNDAY TODAY SHOW lur	10/7/16
41.0	Normal Line / SPOT (12-1.5)	10/16/16-10/16/16	5		9A- News-Full Measure with Sharvi Attkisson				irdicabio			1	1	\$115.00	\$115.00	San Antonio (WOAI)	FULL MEASUREWITH SHA	10/7/16
42.0	Normal Line / News (13-5.0)	10/11/16-10/11/16	5	:30	5P- News-News 4 WOAI at			1					1	\$345.00	\$345.00	San Antonio (WOAI)	NEWS 4 WOAI AT 5PM fur	10/7/16
43.0	Normal Line / News (13-5.0)	10/13/16-10/13/16	5	:30	SP- News-News 4 WOAI at					1			1	\$345.00	\$345.00	San Antonio (WOAI)	NEWS 4 WOAI AT SPM lur	10/7/16
44.0	Normal Line / News (14-4.5)	10/13/16-10/13/16	3	:30	6P- News-News 4 WOAI at					1			1	\$900.00	\$900.00	San Antonio (WOAI)	NEWS 4 WOAI @ 6PM political	10/7/16
45.0	Normal Line / News (14-4.5)	10/14/16-10/14/16	3	:30	6P- News-News 4 WOAI at						1		1	\$900.00	\$900.00	San Antonio (WOAI)	NEWS 4 WOAT @ 6PM political	10/7/16
46.0	Normal Line / News (14-4.5)	10/17/16-10/17/16	3	:30	6P- News-News 4 WOAI at		1						1	\$900.00	\$900.00	San Antonio (WOAI)	NEWS 4 WOAI @ 6PM political	10/7/16
***************************************										100	1	1						i

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Accepted-Station:

Date:



Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

## Contract # Schedule Dates **Advertiser** Agency Product Brand

Salesperson

Sales Office

**Buyer Name** 

Phone/Fax

**Account Types** 

Billing Type

Comments

Date:

CPE

2657922 10/11/16-10/17/16 Hurd for Congress-TX-23-R (112053) Smart Media Group-Alexandria (6613) POLITICAL CANDIDATE (ns) (1186) Rep/Tx Congress CD-23/Will Hurd (860885) Millennium/DC, Washington DC (1108) Millennium Washington DC

National/Political Candidate Agency BRD

SEE ALL RATE REVS DONE PER TODD'S GUIDANCE PREVTT=18,965 - REVTT=50,185 - ADD=31,220

Patricia, Dome,

HURT/ORDR/C11C17

Weekly/Irregular

PLS CF - THANKS

**Date Entered** 10/07/16 **Last Modified** 10/12/16 Kelsey Wilson **Entered By** CO-OP ECR25249485 Headline # A35+R Normal

San Antonio (WOAI)

Oct. 2016

Grand Total:

By Broadcast Month Spots

93

93

Rate

\$71,525.00

\$71,525.00

Demo Order Type Package Deal Commission % 15.00 Commission Net Total

Date:

Comments:

\$10,728.75 \$60,796.25 Sales Tax

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th F	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
47,0	Normal Line / News (15-4.5)	10/15/16-10/15/16	5	:30	5P- News-News 4 WOAI at 5p Wknd						1	i	1	\$300.00	\$300.00	San Antonio (WOAI)	NEWS 4 SAN ANTONIO lur	10/7/16
48.0	Normal Line / News (16-3.0)	10/16/16-10/16/16	5		SP- News-News 4 WOAI at Sp Wknd							1	1	\$190.00	\$190.00	San Antonio (WOAI)	NEWS 4WOAI @ 5PM-SUN lur	10/7/16
49.0	Normal Line / SPOT (17-2.0)	10/11/16-10/11/16	3		10:35P- NBC-The Tonight Show with Jimmy Fallon		, The state of	1					1	\$600.00	\$600.00	San Antonio (WOAI)	TONIGHT SHOW - JIMMY political	10/7/16
50.0	Normal Line / SPOT (17-2.0)	10/12/16-10/12/16	3		10:35P- NBC-The Tonight Show with Jimmy Fallon		disambilisati		1				1	\$600.00	\$600.00	San Antonio (WOAI)	TONIGHT SHOW - JIMMY poltical	10/7/16
51.0	Normal Line / SPOT (17-2.0)	10/13/16-10/13/16	3		10:35P- NBC-The Tonight Show with Jimmy Fallon					1			1	\$600.00	\$600.00	San Antonio (WOAI)	TONIGHT SHOW - JIMMY political	10/7/16
52.0	Normal Line / SPOT (17-2.0)	10/17/16-10/17/16	3		10:35P- NBC-The Tonight Show with Jimmy Fallon		1						1	\$600.00	\$600.00	San Antonio (WOAI)	TONIGHT SHOW - JIMMY political	10/7/16
53.0	Normal Line / SPOT (18-3.5)	10/15/16-10/15/16	3		10:30P- NBC-Saturday Night Live				,	- Augustin Co.	1		1	\$450.00	\$450.00	San Antonio (WOAI)	SATURDAY NIGHT LIVE political	10/7/16
54.0	Normal Line / News (19-3.2)	10/11/16-10/11/16	5	:30	10P- News-News 4 WOAI at 10o			1					1	\$500.00	\$500.00	San Antonio (WOAI)	NEWS 4 WOAI @ 10PM lur	10/7/16
55.0	Normal Line / News (19-3.2)	10/12/16-10/12/16	5		10P- News-News 4 WOAI at 10p				1				1	\$500.00	\$500.00	San Antonio (WOAI)	NEWS 4 WOAI @ 10PM lur	10/7/16
					CON	-17		A		1								<u></u>

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Accepted-Station:

B/E Bookend P/B Piggy Back

Accepted-Agency/Advertiser:

Printed At: 03:42 PM on Wednesday, October 12 2016



Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

## Contract # 2657922 Schedule Dates Advertiser Agency

Product

Sales Office

10/11/16-10/17/16

Hurd for Congress-TX-23-R (112053) Smart Media Group-Alexandria (6613)

POLITICAL CANDIDATE (ns) (1186) Rep/Tx Congress CD-23/Will Hurd (860885)

Brand Salesperson Millennium/DC, Washington DC (1108)

> Millennium Washington DC Patricia, Dome,

**Buyer Name** Phone/Fax

CPE HURT/ORDR/C11C17 **Account Types** National/Political Candidate Agency BRD

**Billing Type** Weekly/Irregular Comments

ORDER SEE ALL RATE REVS DONE PER TODD'S GUIDANCE PREVTT=18,965 - REVTT=50,185 - ADD=31,220 PLS CF - THANKS

10/07/16 **Date Entered** Last Modified 10/12/16 Kelsey Wilson **Entered By** 

CO-OP

ECR25249485 Headline # A35+R

Order Type Normal Package Deal

15.00 Commission \$10,728.75

\$60,796.25

Net Total

Commission %

Sales Tax

San Antonio (WOA	I)	Ĭ
By Broadcast Month	Spots	Rate
Oct. 2016	93	\$71,525.00
Grand Total:	93	\$71,525.00

Line	Une Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr :	Sa S	U	Spots	Rate	Total	Station	Comments	Entered
56.0	Normal Line / News (19-3.2)	10/13/16-10/13/16	5	:30	10P- News-News 4 WOAL at 10p					1				1	\$500.00	\$500.00	San Antonio (WOAI)	NEWS 4 WOAL @ 10PM lur	10/7/16
57.0	Normal Line / News (19-3.2)	10/17/16-10/17/16	5	:30	10P- News-News 4 WOAI at 10p		1					***************************************		1	\$500.00	\$500.00	San Antonio (WOAI)	NEWS 4 WOAL @ 10PM lur	10/7/16
58.0	Normal Line / News (20-3.0)	10/15/16-10/15/16	5		10P- News-News 4 WOAI at 10o Wknd							1		1	\$450.00	\$450.00	San Antonio (WOAI)	NEWS 4 WOAI @ 10PM-S lur	10/7/16
59.0	Revised Line / News (21-3.9)	10/16/16-10/16/16	5	1	10:30P- News-News 4 WOA at 10p Late Run	ſ							1				San Antonio (WOAI)	NEWS 4 WOAI @ 10PM-S lur	10/7/16
59.1	Normal Line / News (21-3.9)	10/16/16-10/16/16	5		10:30P- News-News 4 WOA at 10p Late Run	ī							1	1	\$400.00	\$400.00	San Antonio (WOAI)	NEWS 4 WOAI @ 10PM-S	10/11/10
60.0	Normal Line / SPOT (22-2.1)	10/16/16-10/16/16	5		11P- Sports-News 4 WOAI Sports Sunday Late Run								1	1	\$300.00	\$300.00	San Antonio (WOAI)	NEWS 4 WOAI SPORTS S	10/7/16
61.0	Revised Line / SPOT (23-1.5)	10/15/16-10/15/16	5	:30	6P- Good Taste with Tanji Patton							1					San Antonio (WOAI)	GOOD TASTE WITH TAN)	10/7/16
61.1	Normal Line / SPOT (23-1.5)	10/15/16-10/15/16	5	:30	6P- Good Taste with Tanji Patton							2		2	\$90.00	\$180.00	San Antonio (WOAI)	GOOD TASTE WITH TANJ	10/11/1
63.0	Normal Line / Prime (25-5.0)	10/12/16-10/12/16	3	:30	7P- NBC-Blindspot (Wednesday)				1					1	\$2,800.00	\$2,800.00	San Antonio (WOAI)	BLINDSPOT-NBC political	10/7/16
					CON	  F  F	₹M,	ΑT	Ю	N	CO	N	FR	AC	T		<u>L</u>		Д
Accepted-	Agency/Advertiser;			Date:	Accepted-S	tation:				··········					Date:	Comments:			

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### 2657922 Contract # Schedule Dates **Advertiser**

10/11/16-10/17/16

Hurd for Congress-TX-23-R (112053) Agency Smart Media Group-Alexandria (6613)

Product POLITICAL CANDIDATE (ns) (1186) Rep/Tx Congress CD-23/Will Hurd (860885)

Millennium/DC, Washington DC (1108) Salesperson Sales Office Millennium Washington DC

Patricia, Dome,

Phone/Fax

Buyer Name

Comments

CPE HURT/ORDR/C11C17 National/Political Candidate Agency BRD

**Account Types** Billing Type

Weekly/Irregular

SEE ALL RATE REVS DONE PER TODD'S GUIDANCE PREVTT=18,965 - REVTT=50,185 - ADD=31,220

PLS CF - THANKS

Date Entered 10/07/16 Last Modified 10/12/16 Kelsey Wilson **Entered By** 

CO-OP

ECR25249485 Headline #

Demo A35+R Order Type Normal Package Deal

Commission % 15.00

Commission \$10,728.75

\$60,796.25

Net Total Sales Tax San Antonio (WOAI) By Broadcast Month Spots Rate Oct. 2016 \$71,525.00 Grand Total: \$71,525.00 93

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th F	r Sa	Su	Spots	Rate	Total	Station	Comments	Entered
64.0	Normal Line / Prime (26-8.5)	10/13/16-10/13/16	1	:30	9P- NBC-The Blacklist (Thursday)					1			1	\$3,000.00	\$3,000.00	San Antonio (WOAI)	THE BLACKLIST-NBC non pe	10/7/16
65.0	Normal Line / Prime (27-4.0)	10/14/16-10/14/16	3	:30	8P- NBC-Dateline NBC (Friday)					1			1	\$1,600.00	\$1,600.00	San Antonio (WOAI)	DATELINE-NBC political	10/7/16
66.0	Normal Line / Football (28-17.0)	10/16/16-10/16/16	1		7:17P- Sports-NBC NFL Sunday Night Football							1	1	\$12,000.00	\$12,000.00	San Antonio (WOAI)	HOUSTON/COLTS non pe	10/7/16
67.0	Normal Line / SPOT (29-1.0)	10/12/16-10/12/16	5	:30	3P- Dr Oz				1				1	\$125.00	\$125,00	San Antonio (WOAI)	Dr. Oz lur	10/10/1
68.0	Normal Line / SPOT (29-1.0)	10/13/16-10/13/16	5	:30	3P- Dr Öz					1			1	\$125.00	\$125.00	San Antonio (WOAI)	Dr. Oz lur	10/10/1
69.0	Normal Line / News (13-5.0)	10/14/16-10/14/16	5	:30	5P- News-News 4 WOAI at 5p					Annual Constitution of the	ı		1	\$345.00	\$345.00	San Antonio (WOAI)	NEWS 4 WOAT AT 5PM lur	10/11/1
70.0	Normal Line / SPOT (17-2.0)	10/14/16-10/14/16	3		10:35P- NBC-The Tonight Show with Jimmy Fallon					1			1	\$600.00	\$600.00	San Antonio (WOAI)	TONIGHT SHOW - JIMMY political	10/11/
71.0	Normal Line / News (19-3.2)	10/14/16-10/14/16	5	:30	10P- News-News 4 WOAI at 10p								1	\$500.00	\$500.00	San Antonio (WOAI)	NEWS 4 WOAT @ 10PM lur	10/11/1
72.0	Normal Line / Prime (30-0.0)	10/13/16-10/13/16	1	1	Orbit- [P]NBC-Superstore (Thursday)(Th), [P]NBC-The Good Place (Thursday)(Th)					2			2	\$2,400.00	\$4,800.00	San Antonio (WOAI)	Superstore/Good Place non pe	10/11/

		CONFIRMATION	CONTRACT			
Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:		

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Printed At: 03:42 PM on Wednesday, October 12 2016



Smart Media Group-Alexandria 1427 Leslie Ave Ste 100 Alexandria, VA 22301

**Buyer Name** 

Phone/Fax

Contract # 2657922 Schedule Dates 10/11/16-10/17/16 Advertiser Hurd for Congress-TX-23-R (112053) Agency Smart Media Group-Alexandria (6613) Product POLITICAL CANDIDATE (ns) (1186) Rep/Tx Congress CD-23/Will Hurd (860885) Brand Salesperson Millennium/DC, Washington DC (1108) Millennium Washington DC Sales Office

**Date Entered** 10/07/16 **Last Modified** 10/12/16 **Entered By** Kelsey Wilson CO-OP No ECR25249485 Headline # Demo A35+R Order Type Normal Package Deal Commission % 15.00 Commission \$10,728.75 Net Total \$60,796.25 Sales Tax

San Antonio (WOAI) By Broadcast Month Spots Rate \$71,525.00 Oct. 2016 93 Grand Total: 93 \$71,525.00

CPE	HURT/ORDR/C11C17
Account Types	National/Political Candidate Agency BRD
Billing Type	Weekly/Irregular
Comments	ORDER SEE ALL RATE REVS DONE PER TODD'S GUIDANCE PREVTT=18,965 - REVTT=50,185 - ADD=31,220 PLS CF - THÂNKS

Patricia, Dome,

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr S	a Su	Spots	Rate	Total	Station	Comments	Entered
73.0	Normal Line / Prime (31-0.0)	10/13/16-10/13/16	3	:30	8P- NBC-Chicago Med (Thursday)					2			2	\$3,800.00	\$7,600.00	San Antonio (WOAI)	Chicago Med political	10/11/16
74.0	Normal Line / Prime (32-0.0)	10/14/16-10/14/16	3		7P- NBC-Caught On Camera with Nick Cannon (Friday)				e que de adiada		2		2	\$1,200.00	\$2,400.00	San Antonio (WOAT)	Caught on Camera political	10/11/16
75.0	Normal Line / News (13-5.0)	10/17/16-10/17/16	5		5P- News-News 4 WOAI at		1	**********	disabla de a condi-				1	<b>\$345.00</b>	<b>\$345.0</b> X	San Antonio (WOAI)	NEWS 4 WOAI AT 5PM lur	10/11/16
76.0	Normal Line / SPOT (33-0.0)	10/16/16-10/16/16	3	:30	6:30A- 50 Plus Prime				auton			1	1	\$50.00	\$50.00	San Antonio (WOAI)	50 Plus Prime political	10/12/16
															·			
					CON	FIF	RM/	<b>ATI</b>	01	N (	CO	NT	RAC	T			<u></u>	
ccepted-	ccepted-Agency/Advertiser: Date:					ation:								Date:	Comments:			

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